

WORKSHEET 2: FOUR ANALOGIES

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In front of you, you will find a picture, either of an onion, an iceberg, a fish in water or lenses. All of these are analogies for understanding culture.

LENSES:

What is the similarity between the object in front of you and culture?

When we see someone with glasses we tend to think that this person is smart.

We all see things differently.

What insight does this give you about how to work effectively across cultures?

Try to respect other points of view. how to work effectively. Understand their different way of thinking.

ONION

What is the similarity between the object in front of you and culture?

An onion could be related to selfish people. They do not want to pay in order to get something. The different layers of the onion could be related to the different places of society.

What insight does this give you about how to work effectively across cultures?

Try to connect the points of view. Respect the different layers of society and respect all aspects of persons.

FISH IN THE WATER

What is the similarity between the object in front of you and culture?

When you feel like a fish in the water, you feel very free. You feel like you can do anything that you want. You feel like at home/like you belong to somebody or a group.

What insight does this give you about how to work effectively across cultures?

You have to give people the space to feel like their own. We should respect other people in what they want to do and where they want to go.

ICEBERG

What is the similarity between the object in front of you and culture?

When you first meet a person you just see the top of the iceberg, unsure what might be underneath. This might lead to prejudice of people while you don't know anything about them.

What insight does this give you about how to work effectively across cultures?

Before you give your opinion about a culture and people you need to know more about them.

If you had to create your own analogy for culture, what would it be?

We made our own analogy

COOKIE

What is the similarity between the object in front of you and culture?

A cookie could be universal. Everyone likes cookies. Cookies could be related to family. Cookies can be a way to start new conversations or to get in contact with people. Everything can start with a small thing, for instance a cookie.

What insight does this give you about how to work effectively across cultures?

Everything has something in common. Most people like cookies. Always be ready to make a first step. Don't be too shy to maybe share something with people.